

COURSE OUTLINE

1. GENERAL

SCHOOL	APPLIED ECONOMIC AND SOCIAL SCIENCES		
ACADEMIC UNIT	AGRIBUSINESS AND SUPPLY CHAIN MANAGEMENT		
LEVEL OF STUDIES	<i>Undergraduate</i>		
COURSE CODE	5610	SEMESTER	6th
COURSE TITLE	Law (Commercial, Civil)		
INDEPENDENT TEACHING ACTIVITIES	WEEKLY TEACHING HOURS	CREDITS	
Lectures	4	5	
COURSE TYPE	In-Depth Analysis		
PREREQUISITE COURSES	NO		
LANGUAGE OF INSTRUCTION and EXAMINATIONS	Greek		
IS THE COURSE OFFERED for ERASMUS STUDENTS?	YES (in English)		
COURSE WEBSITE (URL)	https://oeclass.aua.gr/eclass/		

2. LEARNING OUTCOMES

<p>Learning Outcomes</p>
<p>The aim of the course is: This course will introduce students to the creation, transfer and enforcement of negotiable instruments (e.g., checks and promissory notes) and the creation, priority and enforcement of security interests in personal property. This course will therefore cover Articles of the Uniform Commercial Code, as well as relevant Common Law and certain provisions of the Greek Bankruptcy Code.</p> <p>Upon successful completion of the course, the student will be able to:</p> <ol style="list-style-type: none"> 1. synthesize multiple sections of the UCC to solve problems. 2. translate factual scenarios and business problems into legal issues. 3. apply the UCC to hypotheticals.

4. simplify complex processes and analyses.
5. assess issues and arguments presented in hypothetical problem

General Competences

Adapting to new situations

Decision-making

Working independently

Teamwork

Working in an international environment

Working in an interdisciplinary environment

Production of new research ideas Teamwork

Project planning and management

Respect for difference and multiculturalism

Respect for the natural environment

Showing social, professional, and ethical responsibility and sensitivity to gender issues

Criticism and self-criticism

Production of free, creative and inductive thinking

3. SYLLABUS

1. Introduction; Article 1 Definitions; 38 Principles of Negotiability
2. Elements of Negotiability
3. Holdership; Indorsements; 39 Negotiations; Presentment
4. Dishonor & Liabilities
5. Holder in Due Course & Shelter
6. Properly Payable,
7. Warranties
8. Negligence
9. Bulk Sales Act; Basics of Bankruptcy; Security Interests; Attachmen
10. Security Agreements
11. Continuing Priorities; Disposition of Collateral

12. Filing; Default; Repossession

13. Review

A combination of teaching and learning methods will be used, aiming at the active participation of the students and the practical application of the thematic units under examination; there will also be lectures using audiovisual media, discussions, and analyses of case studies on real business issues, experiential (group) activities, as well as projections of relevant videos. The students will also undertake an individual or group project. Furthermore, articles, audiovisual lecture materials, web links/addresses, useful information, case studies and exercises for further practice are posted in digital form on the AUA Open e-Class platform.

4. TEACHING and LEARNING METHODS - EVALUATION

DELIVERY	Face -to-face, Distance learning														
USE OF INFORMATION and COMMUNICATIONS TECHNOLOGY	<ul style="list-style-type: none">• Support of the learning process through the University's AUA Open eClass platform (integrated e-Course Management System)• Support of lectures using presentation software• Use of audiovisual material• Use of web applications <p>Communication with students: face to face at office hours, email, eclass platform</p>														
TEACHING METHODS	<table border="1"><thead><tr><th><i>Activity</i></th><th><i>Workload</i></th></tr></thead><tbody><tr><td>Lectures (direct)</td><td>52</td></tr><tr><td><i>Writing paper/ papers</i></td><td>32</td></tr><tr><td><i>Independent Study</i></td><td>39</td></tr><tr><td><i>Advisory support</i></td><td>0,5</td></tr><tr><td><i>Exams</i></td><td>2</td></tr><tr><td><i>Course Total</i> <i>(Approximately 25 hours of workload per credit unit 125.5)</i></td><td>125,5 h</td></tr></tbody></table>	<i>Activity</i>	<i>Workload</i>	Lectures (direct)	52	<i>Writing paper/ papers</i>	32	<i>Independent Study</i>	39	<i>Advisory support</i>	0,5	<i>Exams</i>	2	<i>Course Total</i> <i>(Approximately 25 hours of workload per credit unit 125.5)</i>	125,5 h
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STUDENT PERFORMANCE EVALUATION	The evaluation process is in the language that the course is taught (Greek or English) and consists of: i.Compulsory written final examination at the end of the semester (weighting factor 70% at least) which may includes:														

	<ul style="list-style-type: none"> • Multiple choice questionnaires • Open-ended questions • Problem solving • Oral examination <p>Evaluation criteria: correctness, completeness, clarity</p> <p>ii. Optional written exam or essay during the semester (weighting factor 30%) which may includes:</p> <ul style="list-style-type: none"> • Multiple choice questionnaires • Open-ended questions • Problem solving • Essay/report • Oral examination <p>Evaluation criteria: correctness, completeness, clarity</p> <p>learning difficulties:</p> <p>Students with special learning difficulties in writing and reading (as they are certified and characterized by a competent body) are examined based on the procedure provided by the Department.</p> <p>Specifically-Defined Criteria:</p> <p>The evaluation criteria are made known during the first lesson and are clearly stated on the course website and the AUA Open e-class platform. The answers to the exam questions are posted on the AUA Open e-Class platform after the exam. The students are allowed to see their exam paper after its grading (during the announced office hours) and receive explanations about the grade they received.</p>
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5. ATTACHED BIBLIOGRAPHY

Suggested Bibliography in Greek Language:

Ιωάννη Ρόκα «Εμπορικό Δίκαιο», 4^η εκδ., 2011, Εκδ. Νομική Βιβλιοθήκη Α.Ε.Β.Ε.

Νικολάου Γ. Πρωτοψάλτη «Πρακτικός οδηγός εμπορικού δικαίου, δικαίου αξιολογίων, δικαίου εταιρειών, πτωχευτικού δικαίου», 1^η εκδ., 2007, Εκδ. Σταμούλη Α.Ε.

"Βασικές Αρχές Αστικού Δικαίου", Π. Αγαλλοπούλου, Εκδ. Νομική Βιβλιοθήκη, Αθήνα, 2014

"Δίκαιο των Επιχειρήσεων", Π. Αγαλλοπούλου & Κ. Δελούκα, Εκδ. Νομική Βιβλιοθήκη, Αθήνα, 2017

Suggested Bibliography in English Language:

Related academic Journals:

Instructor's Notes